

REQUEST FOR PROPOSAL

Lü Interactive Playground

The Barber National Institute (BNI), located at 100 Barber Place, Erie, PA, is soliciting competitive proposals in order to facilitate the purchase and installation of the Lü Interactive Playground in the Elizabeth Lee Black School Gymnasium.

Background

Established in 1952, BNI provides children and adults with autism, intellectual disabilities and behavioral health challenges and their families the education, support and resources needed to be self-reliant, independent, and valued members of their community. In addition, we provide the professionals who serve them with world-class education and training. BNI also encompasses a PDE private school, the Elizabeth Lee Black School, that is in the main building.

Project Goal & Scope of Services

The Lü Interactive Playground, an immersive audiovisual system, is used to help combine the benefits of physical activity with engaging academic subject matter. Students who attend the Elizabeth Lee Black School (ELBS) at the Dr. Gertrude A. Barber National Institute have a wide range of intellectual, physical, and social-emotional needs that are rarely met by a singular application or platform. The Lü Interactive Playground would allow our school to diversify our educational programming to address the learning and developmental needs of our student body.

Despite educational setbacks experienced throughout the COVID-19 pandemic, our objective is to utilize technology in an innovative way that helps build and reinforce critical skills that align with the academic, health and wellness, and social goals set for each individual student. We aim to continually mitigate, and reverse learning loss experienced throughout the pandemic, and we believe the Lü Interactive Playground would help us meet this goal.

Students take part in school activities, including adaptive physical education, with their classroom cohorts. Adaptive physical education lessons have taken place in individual classrooms during the COVID-19 pandemic to allow for social distancing among the various cohorts. There have been instances where lessons have taken place remotely based upon necessity. The Lü Interactive Playground would be installed in the school gym, allowing for students to socially distance in a designated area meant for physical activity, including yoga and games that build and enhance students' motor skills.

The bid is for:

- LÜ-ÜNO2 System – New configuration LÜ-ÜNO-2 – ÜNO turn-key system, laser projector L610w, with wireless microphone and wireless HDMI for: one interactive video wall, light and sound system
 - ÜNO Shipping Ground – Tailgate, inside delivery LÜ-ÜNO-SHIP1
 - ÜNO Standard Installation
 - LÜ+ - 1 Year Subscription to LÜ-PLUS1 – Access to premium portfolio and additional features
 - ÜNO Warranty 1 LÜ-ÜNO 1 Year Additional Warranty
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- Note network drops and electrical outlets will be provided for the system installation by Barber National Institute and the winning bidder will not be the responsible for these prerequisites.

Evaluation Criteria

BNI will be evaluating prospective proposals based upon the following criteria:

- Qualifications and experience of the applicant, including appropriate licensing and suitable references. (25%)
- Applicant's ability to provide the requested services by December 30, 2022. (25%)
- Level of Workplace Disruption – BNI is open Monday-Friday from 8:00 a.m. to 4:30 PM. Management is very cognizant of the scope of this project, but also to do so with as little disruption to employees and students as possible. Given the location of the installation is in the ELBS Gym, management is open to varying proposals regarding the most effective way to facilitate the transition and make use of the available space. (25%)
- Cost – BNI operates under a budget and is committed to remaining within budget parameters and is seeking competitive bids for the project. (25%)

Minimum Requirements

To be considered, the company must meet the following minimum requirements:

- Proof of sufficient insurance must be provided
- Suitable qualifications and experience, including appropriate licensing and suitable references
- Proof of compliance with Uniform Guidance as required for federal contracts, including but not limited to, prevailing wage regulations, etc.

Award Process

Please email or postmark your proposal **no later than 5 p.m. on October 19, 2022** to Mike Dugan at mikedugan@barberni.org or:

Mike Dugan
Barber National Institute
100 Barber Place, Erie, PA 16507

The RFP will be posted on our website, www.barberinstitute.org, and can be downloaded directly from there on September 30, 2022. Please contact Mike at (814) 878-4105 or via the email above with any questions related to this request for services or to schedule a walk-through of the facility.

BNI requires the project to be completed by November 23, 2022, and, as a result, final selection will occur no later than October 27, 2022.

Schedule of Events Timetable

September 30, 2022 - RFP Posted Online & In Print
October 14, 2022 - Walk-Throughs of the Facility Completed
October 21, 2022 Proposals Due
October 28, 2022 Notification of BNI Decision
November 23, 2022 Desired Project Completion Date

BNI will not be liable for any costs incurred in the preparation and production of a response to this RFP.

BNI reserves the right to adjust the timetable as necessary.

Revision of Request for Proposal: BNI alone may elect to amend this RFP prior to the proposal due date. If it is necessary to revise any part of this RFP, an amendment will be provided to all vendors of record and posted online. Acknowledgement of the receipt of all issued amendments is required in all proposals. In no case will the RFP be amended within seven (7) days of the proposal due date, unless the amendment includes an extension of time to allow seven days between the amendment and the proposal due date. BNI will not be responsible for any additional costs incurred as a result of said changes in the RFP.

Disclosure of Data: According to law, the content of all proposals, correspondence, addenda, memoranda, working papers, or any other medium which discloses any aspect of the request for proposals process will be considered public information when the award decision is announced. This includes all proposals received in response to this RFP, both the selected proposal and the proposal(s) not selected, and includes information in those proposals which a bidder may consider to be proprietary in nature. Therefore, BNI makes no representation that it can or will maintain in confidentiality such information.

BNI reserves the right to reject any and all bids.