



OUR DONORS MAKE DREAMS Come true

Dear Friends:

Do you remember the day you landed your dream job? For Dominic DiPlacido, it was Aug. 13, 2013. Dominic has always wanted a job preparing food. After nearly a year in our Transitional Work Services and Supported Employment programs, he was hired by Pizza Hut. Now, every day, he says, "I love my job!"

Dominic is just one of the many children and adults making their dreams come true with the support they find at the Barber National Institute. This year, we served more than 4,300 individuals and their families with a variety of programs spanning education, residential services, day programs, job training and therapies. We are proud of the more than 2,200 dedicated employees who strive to carry out our mission of bringing hope and opportunity to children and adults with autism and other intellectual disabilities.

As we look back over the previous year, we are pleased that our organization has so successfully weathered a rather tumultuous economic period. We have achieved greater stability by making a number of necessary adjustments to bring budgets for personnel and services in line with reimbursement levels. A remarkable spirit of teamwork from everyone in our organization, including our Board of Directors, administration and staff, enabled us to quickly and effectively assess opportunities for efficiencies and take the steps necessary to implement recommended changes. As a result, we are concluding 2013 in a solid financial position certain to be able to fulfill our commitment to persons currently receiving services and working to be sure we have the resources for new children and adults who will need our services in the future.

From today's vantage point, this future that we are shaping is embodied with exciting possibilities. Already, we see how advancing technology is opening new doors for our children and adults for learning and making connections. Our donors have played a major role in bringing this technology to our campuses with investments in iPads and TAPit Boards as you will read about in this *Barber Honors*.



In fact, our generous donors are making an impact on a wide range of services, activities, renovations and technologies that are benefiting our individuals every day. We invite you to read about all of these developments in this issue of *Barber Honors*. We sincerely thank you for ensuring that we have the resources we need to provide the highest quality services for our children, adults and their families. With your help, we are—and will continue *making their dreams come true*.

John Backer

John J. Barber President & Chief Executive Officer

Maureen Barbor-Carey

Maureen Barber-Carey, Ed.D. (Executive Vice President

On the cover: Student Mason Steiner and Behavior Specialist Jennifer Musolff, MS, BCBA, greet Bree, one of the interactive robots being used in a research collaboration with the University of Notre Dame. The project, which is evaluating the effect of adding a robot to therapy for children with autism, is funded entirely by donations to the Dr. Gertrude A. Barber Foundation. Our goal at the Barber National Institute is to consistently look at today's technology and research as ways to open up possibilities for the future.

Mission

We "Make dreams come true." We provide children and adults with developmental disabilities and their families the education, support and resources needed to be self reliant, independent and valued members of their community.

In addition, we provide the professionals who serve them with world-class education and training.

FROM THE ADVANCEMENT OFFICE



Dear Barber National Institute Family,

I was intrigued by a quote I recently saw and wanted to share it with you:

"What we have done for ourselves alone dies with us; what we have done for others and the world remains and is immortal."

I feel this quote fits all of our donors perfectly and speaks volumes about the difference each of you makes in the lives of the children, adults and families who benefit from the wide array of services the Barber National Institute provides. You are leaving a lasting impact on all of our individuals – through your contributions, your generous encouragement and your volunteerism. Without your support, we would not be able to make the impact we are making every day.

We are grateful for all that you do for this organization, and we want you to know that your generosity lives on long after your gift has been made.

In this year's *Barber Honors*, you will see how your contributions are transforming the lives of the individuals and families who rely on the Barber National Institute to reach their goals and realize their dreams. We couldn't make their dreams a reality without your help, so we dedicate this special publication to you – our friends and supporters – for the vital role you play in *Making dreams come true*.

This is a great time for celebration – \$1,000,000 Challenge Surpassed!

In 2011, we began celebrating the Barber National Institute's success and rich history by commemorating the 100th Birthday of our late founder, Dr. Gertrude A. Barber. We honored this time in history: Not just the vibrant past, but our dreams for the future made possible by the foundation Dr. Barber put in place.

\$1,000,000 Challenge Results: Dollars Raised: \$1,374,594 Number of Donors: 3,105 Number of Gifts: 5,592 Location of Donors: 38 States & Germany

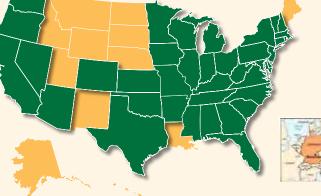
We began the **Dr. Gertrude A. Barber \$1,000,000 Challenge** to raise funds for three **new** major goals:

- Increasing the Annual Fund to \$250,000
- (see pages 7, 11, 13, 17 & 18).
- Increasing the Barber National Institute Technological & Research Initiative to \$250,000 (see front cover and pages 9, 10 & 19).
- Increasing the **Endowment Fund** by \$500,000 (see pages 4 & 5).

This achievement is a wonderful tribute to our founder, Dr. Gertrude A. Barber, and <u>we owe this great success to you</u> for believing in the mission of our very special organization and proudly supporting the children, adults and families our committed staff serve throughout the Commonwealth of Pennsylvania. You have touched many lives through your generosity, and as we see in the quote above, "...what you have done for others and the world remains and is immortal."

Thank you from the bottom of our hearts,

Gary L. Bukowski, CFRE Vice President for Advancement



Donors from 38 states (shaded in green) and Germany made a contribution to the Dr. Gertrude A. Barber \$1,000,000 Challenge – this is the greatest response from our donors that we've had in the history of the Barber National Institute!



Our Guiding Philosophy

All individuals are people of God, with feelings, emotions, needs and capabilities unique to these persons and their heritage. In a world where all persons differ, everyone should have the opportunity to develop to their fullest potential.

We believe that all persons can learn, have the right to learn and must be provided with experiences for growth and development: spiritually, morally, aesthetically, socially, physically and educationally. We further believe that learning is a continuous process from infancy through adulthood.

Advancement Office:

Gary L. Bukowski, CFRE Vice President for Advancement

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Donors Honor Dr. Barber's Legacy

In 1952, when Dr. Gertrude Barber began a class for children with disabilities, she was not only embarking on a journey with those students and parents. She was establishing a vision for hope and opportunity that would carry on well into the future, touching hundreds of children, adults and families still to come.

Today, there are generous donors who want to look to the future and ensure that the programs, resources and supports will continue to be available to meet new needs and overcome new challenges.

The **Dr. Gertrude A. Barber Legacy Society** was established in 2007 to recognize and thank the dedicated supporters who have expressed their belief in the future of this organization by making a planned gift. Planned gifts include bequests to the Dr. Gertrude Barber Foundation in a will or trust.

Since the creation of the Legacy Society, the Foundation has received \$5,469,264 through planned gifts. As of June 2013, 35 individuals have become members of the Legacy Society by naming the Dr. Gertrude A. Barber Foundation as the beneficiary through a planned gift.

"The Legacy Society members have pledged their commitment to supporting the mission of the Barber National Institute," said Gary Bukowski, CFRE, vice president for Advancement. "Their promise will make a difference in the lives of the children, adults and families



we serve by assuring the growth and development of this very special organization well into the future."

To learn more about becoming a member of the Legacy Society or the variety of planned giving options available, contact Gary Bukowski in the Advancement office at 878-4033, via email at GaryBukowski@BarberInstitute.org, or visit GertrudeBarber.org.





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Celebrating a Legacy

Staff, students and adults of the Barber National Institute enjoyed meeting a variety of friendly animals during the 2013 Founder's Day festivities. The Petting Zoo was one of the activities held on the Erie campus to bring the Barber Institute family together in celebration of our Founder, Dr. Gertrude A. Barber. Events were also held in Pittsburgh and Philadelphia. The commemoration is funded through gifts from the Barber Foundation to commemorate Dr. Barber's legacy.

Ways to Make a Gift

For your convenience, *Barber Honors* includes a gift envelope. You can make a gift by writing a check made payable to the Dr. Gertrude Barber Foundation.

> Gifts can be mailed to: Dr. Gertrude A. Barber Foundation, Inc. Advancement Office 100 Barber Place Erie, PA 16507

Online Giving Page

Make an online gift to the Barber Foundation at <u>www.BarberInstitute.org/Giving/Make-a-</u> <u>donation</u>. All major credit cards accepted. You can also download a printable donation form for your convenience.

Planned Giving

If you are interested in making a Planned Gift, please visit <u>www.GertrudeBarber.org</u>

By Phone or Fax

You may also make a gift by phone by calling (814) 878-4033, or via fax (814) 455-1132.

Stay Connected to Our Dreams

There are many ways to stay connected to the Barber National Institute. Using your favorite social media tool, stay connected as we *Make dreams come true*!

Facebook:

Facebook.com/BarberNationalInstitute

Facebook.com/BarberBeastOnTheBay

Twitter: Twitter.com/BNI_USA

Google+: plus.google.com then search "Barber National Institute" as well as "Barber Beast on the Bay"

Pinterest: Pinterest.com/BarberInstitute

Linked In: Visit LinkedIn.com and search Barber National Institute

The Culture of Asking at the Barber National Institute

When you give to the Barber National Institute – of your time or your talents or your treasure – you have an opportunity to connect with your own humanity.

The people we serve at the Barber Institute inspire hope, courage, and commitment. We watch them move through their lives with grace and joy, despite the challenges and struggles they face every day. Their grace and joy inspire us to see our own lives differently.

So we ask for your help, with pride and passion and commitment to the people we serve.



Barber Honors

Friends



n behalf of all of us here at the Barber National Institute, we offer our heartfelt thanks to everyone who made a special gift to the Dr. Gertrude A. Barber Foundation from July 1, 2012 through June 30, 2013. Your friendship and support mean the world to us. It is through your generosity that we can continue in Dr. Gertrude A. Barber's footsteps – providing hope, care, and opportunity to the more than 4.300 children and adults with intellectual disabilities who turn to our special organization every day to Make dreams come true.

We truly appreciate every contribution made to the Barber National Institute. Please note that every effort was made to ensure accuracy in the listing of our generous supporters. We apologize for any inadvertent errors or omissions. Please contact the Advancement Office at (814) 878-4033 if you have any questions or corrections.

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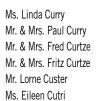
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Art Show "Celebrates the Possibilities"

The 2013 **Dr. & Mrs. Robert Guelcher Art Show & Sale** featured the work of more than 400 artists, including Teresa Bergstrom, right. Her sister, Cheryl McCrea, left, traveled from Toledo, Ohio to see her painting, "Tall Grass." Teresa worked with instructor Frank Fecko in the Fine Arts program at the Barber National Institute to create the artwork, which was purchased by Erie Insurance. Dr. Robert and Betsy Guelcher established an endowment to help ensure that the Art Show continues to be accessible for artists and patrons in the region. The 2013 Show was also supported by grants from ArtsErie, the PA Council of the Arts and ECGRA. The 7th annual show will be held April 11-14, 2014.

Barber Honors



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iPads Make Learning Fun for Students & Teachers

Teacher Theresa Farrell shares Dominic's love for technology. "My students are happier and more engaged with learning when working with iPads both in individualized and group instruction," said Theresa. "At the click of a button, a world of learning is readily available! Immediately the iPad can display a thought or idea in a visual image, creating immediate associations that can be easily repeated as necessary." iPads are now available in all classrooms in the Elizabeth Lee Black School at the Barber National Institute, as well as in many of the programs for adults. Many of the new devices were funded through the Research and Technology Initiative launched as part of the \$1,000,000 Challenge.

Dr. & Mrs. Pat Murphy



TAPit Boards Expand Technology

Large format TAPit Boards are another technology used in classrooms at the Elizabeth Lee Black School. Here, teacher Lindsay Olivieri, left, reviews a science vocabulary lesson with student Dennis Black. In addition to building vocabulary, the TAPit Board activities help students such as Dennis refine fine motor skills and one finger isolation. Teachers have found that the TAPit Boards draw students into the lessons and increase their focus and attention on the lesson material. Activities such as a memory match game, which may have been of little interest when played with flip cards, are very effective for teaching vocabulary and word associations on the TAPits.

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Donations Enrich Lives

The Community Hab Program sponsored by the Barber National Institute in Pittsburgh provides adults with new opportunities to learn to access their community and build social skills. Donations from the Barber Foundation are helping to fund activities for adults, including outings to Pirates baseball games, movie nights and picnics. What's next? Staff hopes donations will fund new technology, such as iPads, that can be individualized with special apps to help adults work on important communication, social and daily living skills.

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Creating Art in the Digital Age

The Elizabeth Lee Black School has been selected to host a long-term arts residency project funded by the Pennsylvania Council on the Arts. The school received \$15,000 in funding for the residency with digital artist Jude Shingle for the 2013-14 school year. With guidance from Jude and school faculty, students are creating their own individualized stories that focus on improving a social or behavior skill. Here, Jude assists as student Logan Edwards (left) takes a picture with the iPad of classmate Nickolas Stratton. Teachers are also being trained on how to use iPad apps that create books, comic books and movies in order to continue using the technology in the classroom applications. In addition, First Niagara Bank made a special three-year grant totaling \$9,000 in support of the Artist-in-Residence Program.

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Gifts received July 1, 2012 through June 30, 2013. Every effort has been made to ensure the accuracy of this report.



Home Renovations Improve Access for Residents

Residential supervisor Emmanuel Washa, left, joins Michelle Lloyd outside of a residential group home located in Philadelphia. New railings and ramps were recently added to make several homes more accessible for residents with visual impairments and other disabilities. Donations to the Barber Foundation helped fund a variety of needed renovations that are improving the quality of life for adults residing in group homes. All homes now also provide computers and internet access to enhance communication and build literacy and other skills.

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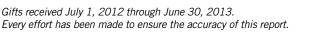


Win-Win: Tax Credit (EITC) Program Leads to New Opportunities

The childhood joy of riding a bike is now possible for students with physical disabilities, thanks to new adaptive bikes purchased with donations from the Educational Improvement Tax Credit program. Businesses can receive a state tax credit for donations to qualifying organizations, such as the Barber National Institute. Teacher Ashleigh Dzurik has found that Ronnie Rossman and other students enjoy learning how to operate a bike, as well as rules about biking safety. By developing and tracking goals for every student, school faculty members have seen many benefits from the program, including improvements in gross motor skills, muscle strength and overall health. EITC donations are also used to fund scholarships for preschool students.

Donations Fund Needed Equipment

With a \$15,000 donation from Erie Insurance, \$3,700 from the Siebenbuerger Club and \$200 from Welch's, the Barber National Institute purchased a new forklift truck for use in production services. The forklift is used to help package assembly jobs completed by adults with disabilities and prepare them for transporting to regional businesses. Alonzo Arrington, seated in the forklift, shows the new equipment to Mary Ita Power, Ann Scott and Randy Peterman of Erie Insurance, John Crandall of the Siebenbuerger Club, and Gary Bukowski of the Barber National Institute.





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Kids Keep Connected this Summer

Avery Miller, left, and Jamir Jackson thank donors who funded scholarships to the new Keep Connected program. This afternoon recreational program was introduced in summer, 2013 for children who attended the therapeutic Connections Camp. It offered youngsters the opportunity to practice their social skills in a more relaxed, recreational atmosphere with many activities in the community. Nearly 50 campers attended the program in its first year, and six scholarships were awarded to participants from donations made to the Dr. Gertrude A. Barber Foundation. Funding was also provided by Autism Speaks and the Erie County Office of Mental Health/Mental Retardation.

Your Gift Can Make Dreams Come True

By making a planned gift now you will change lives far into the future.

Find out how you can make a difference today.

For more information please contact:

Gary L. Bukowski, CFRE Vice President for Advancement (814) 878-4033 GaryBukowski@BarberInstitute.org www.GertrudeBarber.org



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Gift Opens New Doors to Learning

The Norbert H. Hardner Foundation recently donated \$15,000 to the Dr. Gertrude A. Barber Foundation for technology advances at the Elizabeth Lee Black School. The generous gift has been used in support of the Barber National Institute's Technological and Research Initiative, to secure private support for the purchase of iPads, TAPit Boards, robotics, and other technologies. With the grant, the school purchased 15 new iPads, along with various equipment and applications. Students Trevon Walker and Nickolas Stratton demonstrated the new iPads for Dr. Rebecca Haverly, left, a member of the Board of Directors at the Hardner Foundation, Dr. Maureen Barber-Carey, executive vice president at the Barber National Institute, and Gary Bukowski, CFRE, vice president for advancement.

Gifts received July 1, 2012 through June 30, 2013. Every effort has been made to ensure the accuracy of this report.



100 Barber Place • Erie, PA 16507-1863

Barber National Institute Locations

Barber National Institute

100 Barber Place Erie, PA 16507 (814) 453-7661 BNIerie@BarberInstitute.org

Barber National Institute

Corry Campus 670 Sciota Street Corry, PA 16407 (814) 664-3833

Barber National Institute Girard Campus

1126 Lake Street Girard, PA 16417 (814) 774-2167

Barber National Institute Warren/Forest Campus

285 Hospital Drive North Warren, PA 16365 (814) 726-8445

Barber National Institute Bridgeville Campus

100 Villani Road Bridgeville, PA 15017 (412) 220-6030 BNIpbgh@barberinstitute.org

Barber National Institute Behavioral Health Rehabilitation Services

35 Wilson Street Suite 103 Pittsburgh, PA 15223 (412) 772-6947 AlleghenyBHRS@ BarberInstitute.org

Barber National Institute Philadelphia Campus

Two Falls Center, Suite 900 3300 Henry Avenue Philadelphia, PA 19129 (215) 871-0731 BNIphil@barberinstitute.org

Making dreams come true



Thanks to You—We Beat the Beast!

More than 85 adults with disabilities proved that they could "beat the beast" as part of the Barber Beast on the Bay adapted course. Here, Zach Silvis (#33) and Nathan Englund (#32) take off at the starting line of the 1.5 mile course. The adapted course was sponsored by the Russo & Riazzi families in memory of Maureen Riazzi. In its inaugural year, Barber Beast on the Bay also attracted more than 750 participants for the extreme 12+ mile obstacle course challenge that was held at Presque Isle to benefit the Barber Foundation. The second annual event is set for Sept. 6, 2014.

Ways to Make a Gift:

For your convenience, *Barber Honors* includes a gift envelope. You can make a gift by writing a check made payable to the **Dr. Gertrude A. Barber Foundation**.

Gifts can be mailed to:

Dr. Gertrude A. Barber Foundation, Inc.

The Advancement Office 100 Barber Place Erie, PA 16507

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